

NANOG, Inc

CASH AVAILABLE

March 31, 2018

Bank Account Assets

Checking	\$124,278.54
Savings	1,001,918.48
Investments	<u>3,510,555.42</u>

Total Cash and Investments \$4,636,752.44

Liabilities

Accounts Payable	\$0.00
Deferred Meeting Revenue	53,203.45
Deferred Membership Revenue	63,133.35
Deferred Sponsorship Revenue	488,001.01
Accounts Receivable Sponsors	(308,000.00)
Hotel Liabilities	<u>1,053,683.40</u>

Total Liabilities \$1,350,021.21

NET CASH AVAILABLE 3/31/18 \$3,286,731.23

NANOG

BUDGET VS. ACTUALS: FY2018 BUDGET WITH CLASSES - FY18 P&L CLASSES

January - March, 2018

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
3000 Membership	15,041.02	14,001.00	107.43 %
3320 Donations	8,400.00	18,636.00	45.07 %
3600 Interest	366.96	2,049.00	17.91 %
3610 Dividends	16,401.10		
3620 Unrealized gain/loss on investments	-27,222.31		
3630 Capital Gains	0.00		
3700 Meeting Income	1,094,501.25	1,190,149.00	91.96 %
3800 Program Sponsors	0.00	0.00	
Non Profit Income	0.00		
Total Income	\$1,107,488.02	\$1,224,835.00	90.42 %
GROSS PROFIT	\$1,107,488.02	\$1,224,835.00	90.42 %
Expenses			
4000 SALARIES			
4001 Contracted Services	115,776.00	115,617.00	100.14 %
4700 Payroll Salaries	77,038.37	120,279.00	64.05 %
4710 Payroll Processing Fees	672.20	630.00	106.70 %
4730 Payroll Tax Contribution	6,577.04	11,250.00	58.46 %
4735 Payroll Benefits	6,713.37	10,842.00	61.92 %
Total 4000 SALARIES	206,776.98	258,618.00	79.95 %
4010 OVERHEAD/IN-KIND	56,324.71	135,209.00	41.66 %
5000 Programs			
5010 Scholarships	5,878.00	6,500.00	90.43 %
5040 Nanog On-The-Road	0.00	16,250.00	0.00 %
5060 College Immersion	25,538.88	43,344.00	58.92 %
5080 Hackathon	9,245.99	10,000.00	92.46 %
Total 5000 Programs	40,662.87	76,094.00	53.44 %
6100 Meeting Expenses	631,244.15	767,121.00	82.29 %
Total Expenses	\$935,008.71	\$1,237,042.00	75.58 %
NET OPERATING INCOME	\$172,479.31	\$ -12,207.00	-1,412.95 %
NET INCOME	\$172,479.31	\$ -12,207.00	-1,412.95 %